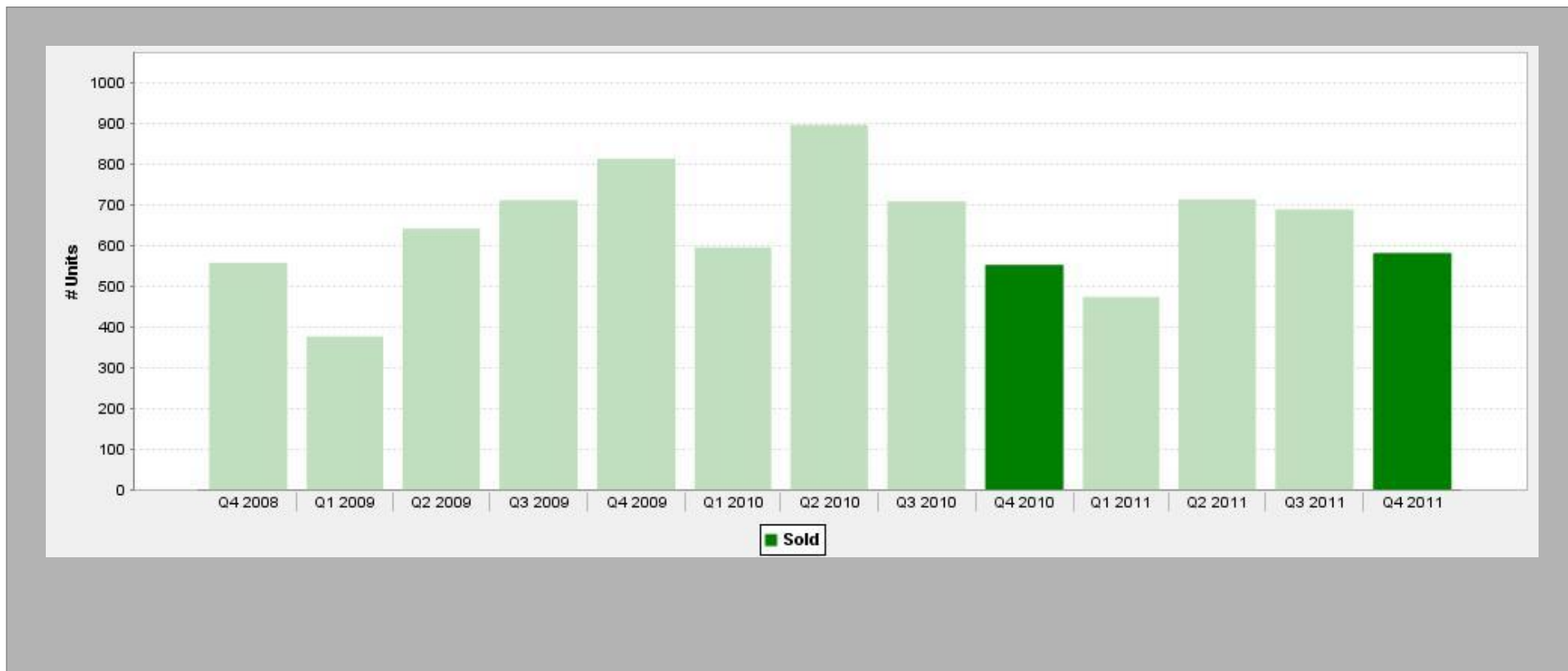


Market Dynamics

Supply & Demand - # Units (Sold)

Q4 2010 through Q4 2011



KEY INFORMATION

	Q4 2010	Q4 2011	# Units Change	
Sold	553.0	582.0	29.0	5.2



MLS: MRED	Period: 3 Years (Quarterly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Attached Single)					Sq Ft: All
Loop Attached:	8032, 8008					

Market Dynamics
Supply & Demand - # Units (Sold)
Q4 2010 through Q4 2011

Baird & Warner

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Q4 2011	3,027	177	575	199	582	195	854	270	938
Q3 2011	3,832	158	684	188	689	180	1,059	240	1,402
Q2 2011	4,154	162	734	186	714	196	990	290	1,607
Q1 2011	4,282	211	609	220	474	213	1,126	426	1,738
Q4 2010	4,386	247	514	195	553	180	1,328	330	1,108