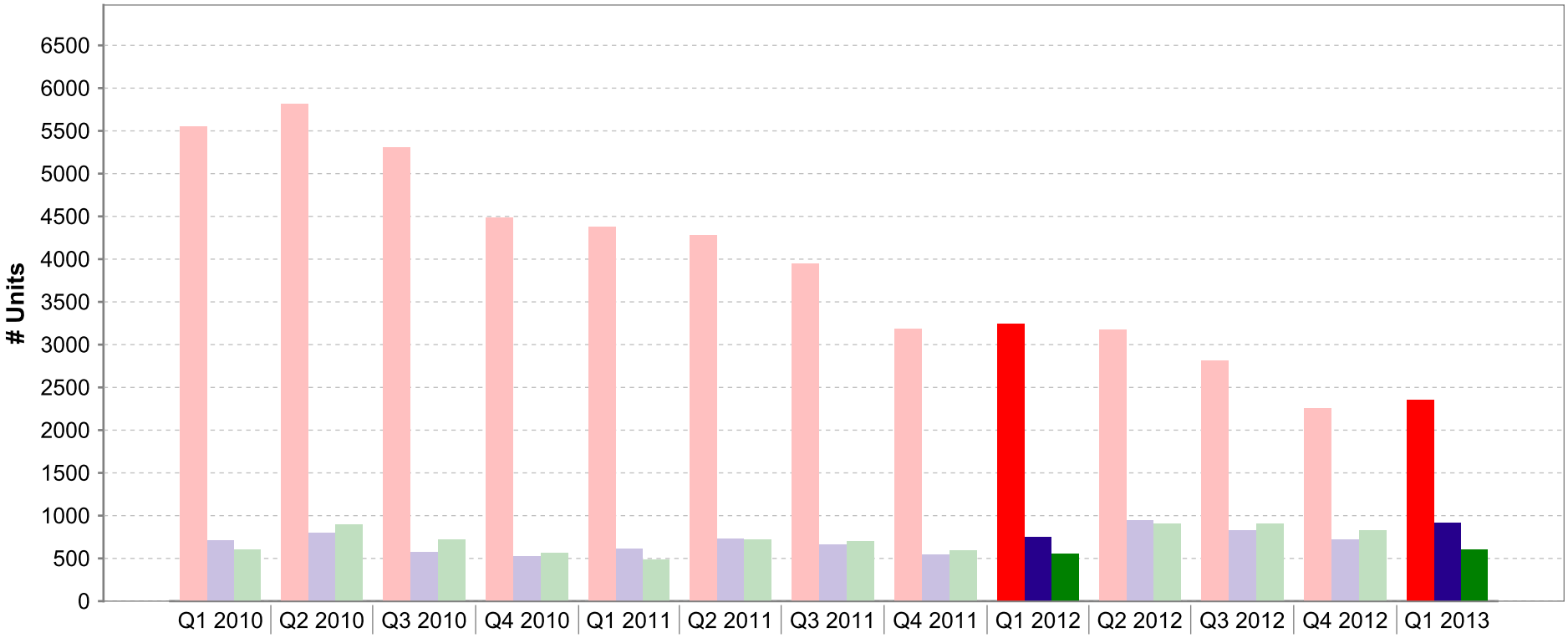
# Market Dynamics

## Supply & Demand - # Units (FS, UC, Sold)

## Q1 2012 through Q1 2013




### KEY INFORMATION

| | Q1 2012 | Q1 2013 | # Units Change | |
|---|---|---|---|---|
| For Sale | 3,237.0 | 2,348.0 | -889.0 | -27.5 |
| Under Contract | 751.0 | 919.0 | 168.0 | 22.4 |
| Sold | 548.0 | 599.0 | 51.0 | 9.3 |




MLS: MRED | Period: 3 Years (Quarterly) | Price: All | Construction Type: All | Bedrooms: All | Bathrooms: All | Lot Size: All

Property Types: Residential: (Detached Single, Attached Single) | Sq Ft: All

Downtown 8032, 8008



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# Market Dynamics

## Supply & Demand - # Units (FS, UC, Sold)

## Q1 2012 through Q1 2013

| | FOR SALE | | UNDER CONTRACT | | SOLD | | EXPIRED | | NEW LISTINGS |
|---|---|---|---|---|---|---|---|---|---|
| Time Period | # Properties | Average DOM | # Properties | Average DOM | # Properties | Average DOM | # Properties | Average DOM | # Properties |
| Q1 2013 | 2,348 | 128 | 919 | 123 | 599 | 129 | 488 | 294 | 1,311 |
| Q4 2012 | 2,259 | 176 | 723 | 147 | 831 | 127 | 499 | 337 | 824 |
| Q3 2012 | 2,814 | 157 | 825 | 129 | 901 | 134 | 554 | 251 | 1,226 |
| Q2 2012 | 3,172 | 157 | 948 | 138 | 908 | 163 | 636 | 286 | 1,380 |
| Q1 2012 | 3,237 | 178 | 751 | 190 | 548 | 192 | 694 | 324 | 1,418 |



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