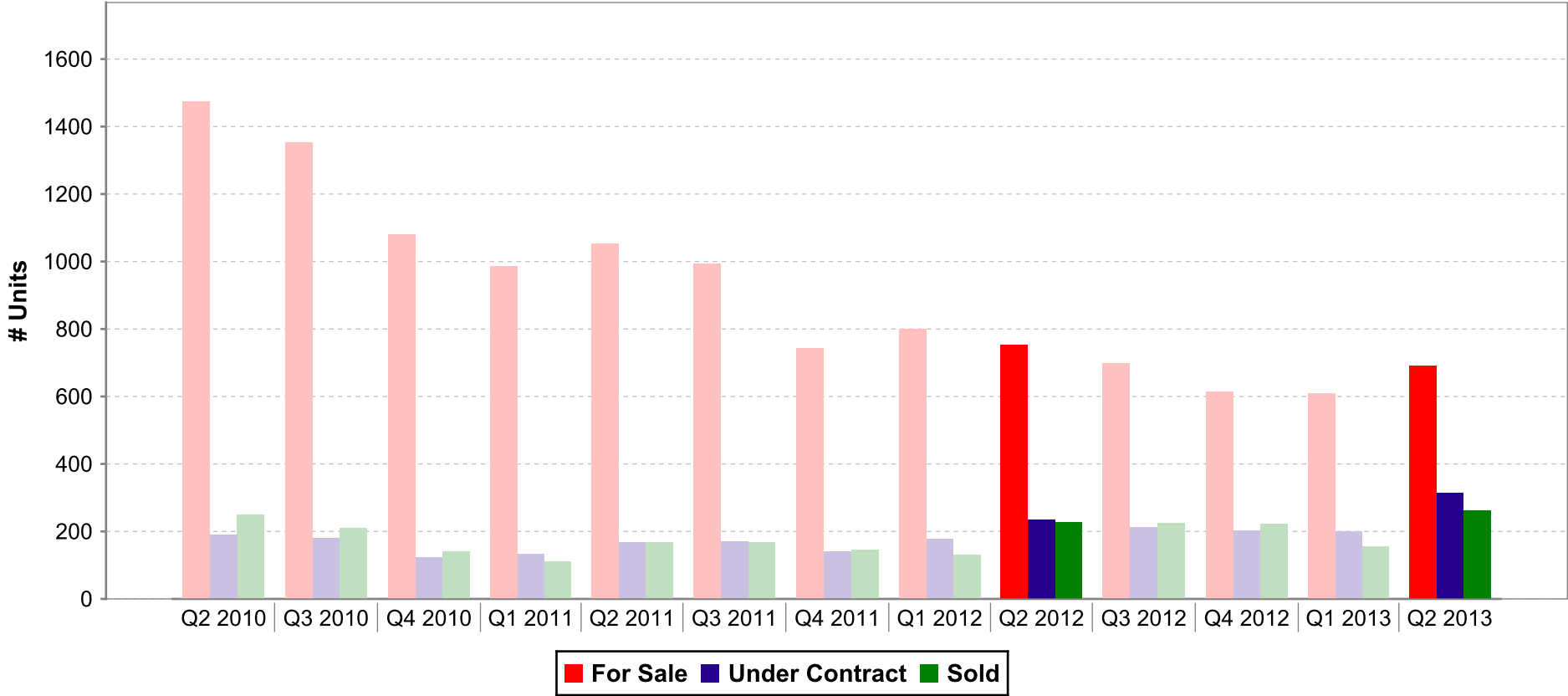


Market Dynamics

Supply & Demand - # Units (FS, UC, Sold)

Q2 2012 through Q2 2013



KEY INFORMATION

	Q2 2012	Q2 2013	# Units Change	
For Sale	753.0	691.0	-62.0	-8.2
Under Contract	234.0	314.0	80.0	34.2
Sold	227.0	262.0	35.0	15.4

For Sale
-8.2%

UC
+34.2%

Sold
+15.4%

MLS: MRED	Period: 3 Years (Quarterly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Attached Single)					Sq Ft: All
Loop Attached:	8032					

Market Dynamics
Supply & Demand - # Units (FS, UC, Sold)
Q2 2012 through Q2 2013

Baird & Warner

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Q2 2013	691	78	314	82	262	95	129	183	420
Q1 2013	609	122	200	130	154	121	138	333	322
Q4 2012	614	137	202	135	222	115	125	291	252
Q3 2012	699	121	211	100	225	125	126	218	338
Q2 2012	753	129	234	152	227	178	158	302	345