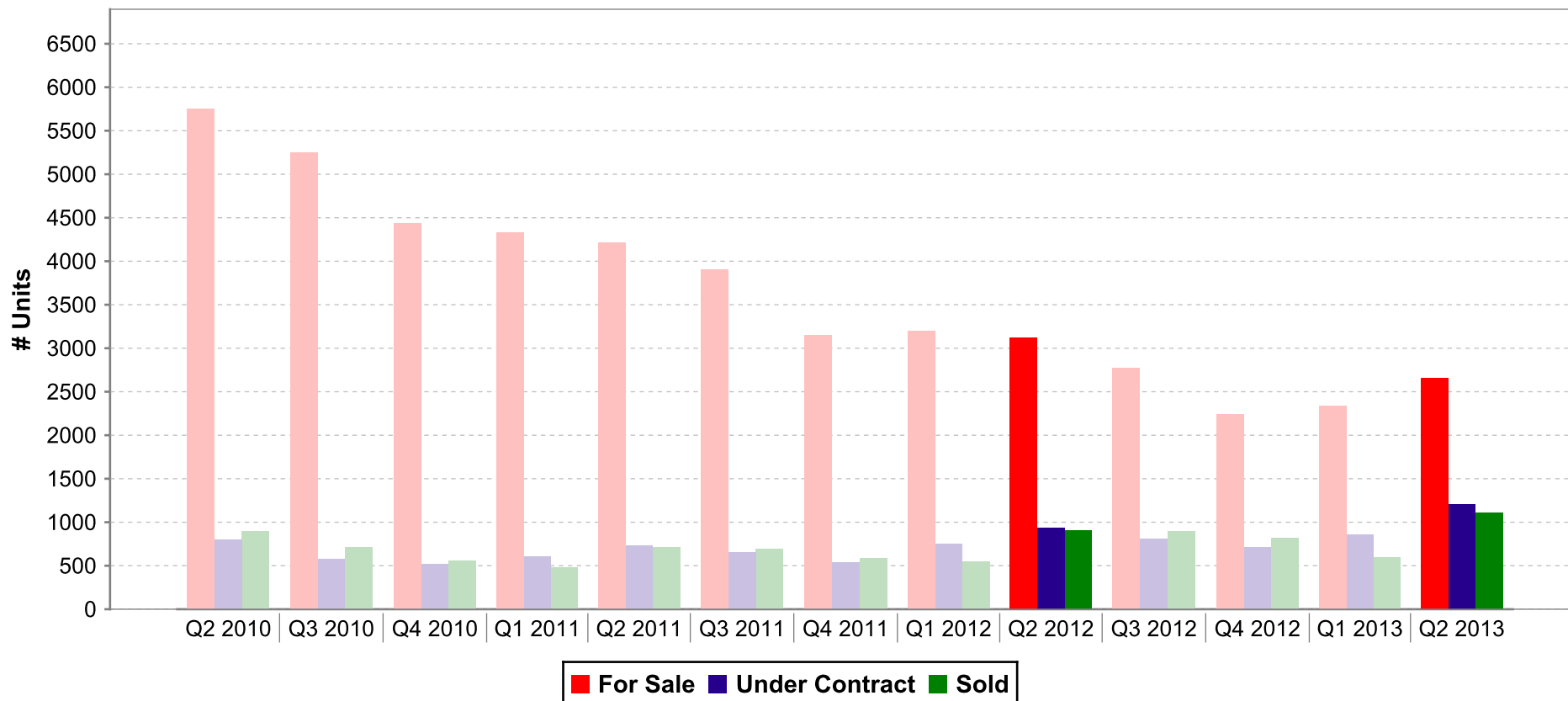


Market Dynamics

Supply & Demand - # Units (FS, UC, Sold)

Q2 2012 through Q2 2013



■ For Sale
 ■ Under Contract
 ■ Sold

KEY INFORMATION

	Q2 2012	Q2 2013	# Units Change	
For Sale	3,123.0	2,659.0	-464.0	-14.9
Under Contract	937.0	1,207.0	270.0	28.8
Sold	901.0	1,111.0	210.0	23.3



MLS: MRED	Period: 3 Years (Quarterly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types: Downtown	Residential: (Attached Single)					Sq Ft: All
	8032, 8008					

Market Dynamics
Supply & Demand - # Units (FS, UC, Sold)
Q2 2012 through Q2 2013

Baird & Warner

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Q2 2013	2,659	106	1,207	78	1,111	96	505	277	1,636
Q1 2013	2,333	145	857	112	597	130	453	298	1,288
Q4 2012	2,236	192	708	144	820	126	483	347	809
Q3 2012	2,774	170	811	130	894	132	536	250	1,207
Q2 2012	3,123	168	937	137	901	162	619	285	1,352